COMMONWEALTH OF MASSACHUSETTS

DEPARTMENT OF ENERGY RESOURCES

APPLICATION PACKAGE

MASSACHUSETTS CLEAN CITIES / GREEN COMMUNITIES PRIVATE/COMMERCIAL VEHICLE PROGRAM

This program applies to new vehicles (current model year and newer) and the retrofit of existing fleets with CARB certified conversions.

<u>Application Deadline</u>: Applications must be received by The Massachusetts Department of Energy Resources, 100 Cambridge Street, 10th Floor, Suite 1020, Boston, MA 02114 not later than 4pm May 18, 2009. No electronic or faxed applications will be accepted.

NOTE: ALL APPLICATIONS MUST BE ACCOMPANIED BY A LETTER OF COMMITMENT FROM AN APPLICANT'S REPRESENTATIVE AUTHORIZED TO LEGALLY COMMIT THE APPLICANT TO PURCHASE VEHICLES LISTED IN THE APPLICATION



MASSACHUSETTS CLEAN CITIES / GREEN COMMUNITIES PRIVATE/COMMERCIAL VEHICLE PROGRAM APPLICATION

<u>Application Deadline</u>: Applications must be received by The Massachusetts Department of Energy Resources, 100 Cambridge Street, 10th Floor, Suite 1020, Boston, MA 02114 not later than 4pm May 18, 2009. No electronic applications will be accepted.

Organization Name:	Web Address:
Street:	City:
ZIP:	Main phone #:
CEO:	Applicant Contact & phone#:

Program Outline

DOER will reimburse up to 100% of the incremental cost of a new vehicle or qualified retrofits of existing vehicles procured by private commercial entities and meeting the criteria of this application (see limits shown in Appendix A of the Program Opportunity Notice and the funding detail sheet attached to this application). Applications must be accompanied by a letter signed by the legal representative of the applicant authorized to commit the applicant to purchasing the vehicles included in this application. Also, a price quote from an authorized dealer of vehicles/retrofits listed in this application must be included. A total of \$10,000,000 may be available for this program. There is no limitation on the amount of funds an applicant may receive. Selected applicants will be responsible for procuring the vehicles within six months of grant award, registering the vehicles in the Commonwealth of Massachusetts, providing insurance, inspections, and supplying performance data as described in the application document. Program length is three years from vehicle delivery date. All vehicle procurement transactions shall be between the vehicle supplier and program participant.

Payment of Grant Funds

Payment will be made upon DOER's receipt of a written contract between the vehicle supplier/equipment up-fitter and the Grantee. Grantee must submit an invoice from an authorized vehicle dealer/up-fitter on company letterhead, showing the total cost for each

vehicle being requested. The invoice shall be accompanied by a document from the same dealer/equipment up-fitter showing anticipated vehicle delivery/up-fit completion date. Grantee should receive payment in approximately 45 days from the date DOER receives the invoice.

SELECTION CRITERIA

The selection of eligible Grantees is based on meeting Mandatory Requirements. Mandatory criteria requires a "YES" answer in order to qualify for selection; a "NO" answer will automatically disqualify an applicant.

Instructions for Completing Application

- 1. Complete Chart A
- 2. Complete Chart B
- **3.** Complete Chart C
- 4. Complete Chart D

Chart A

Mandatory Selection Criteria

A "NO" answer will automatically disqualify the applicant

CRITERION	YES	NO
The applicant will match the amount awarded per		
vehicle. (Note: The base vehicle cost may be used		
as a match).		
Applicant will share all program related cost and		
operational information with DOER as requested.		
Vehicle must be registered, garaged, and operated		
more than 50% in Massachusetts.		
Applicant must be in good standing with the DOT		
and any state and local authorities.		
Proposed retrofit meets CARB certifications.		
Applicant has secured source of local fueling for		
vehicles requested (complete Chart D).		

Chart B
Vehicle/retrofit* detail sheet
(Use additional sheets if necessary)

	MAKE	YR**	MODEL	* **Total	LEASE or	APPLICANT	DOER FUNDS
				Cost	PURCHASE	FUNDS	REQUESTED
					(specify one)	(Base vehicle	(Incremental cost/
						cost)	up-fit cost)
1							
2							
3							
4							
5							
6							
7							
8							

^{*}Retrofitted vehicles must be 2007 model year or newer, and must meet CARB certification requirements.

Attach copies of dealer quotes and anticipated delivery date for each vehicle requested.

Chart C Estimated average daily use

Vehicles	A Total miles per day	B Estimated daily idling hours	C Estimated annual petroleum fuel gallons saved
1			
2			
3			
4			
5			
6			
7			
8			
9			
10			

^{**}New vehicle purchases must be a 2008 or newer model year.

^{***} Total capitalized cost includes: original vehicle cost, sales tax, alt-fuel and/or hybrid system, registration and delivery fees.

Chart D

VEHICLE TYPE	FUEL USED	NAME AND ADDRESS OF FUELING SOURCE

By my signature I certify that I (nar	ne;Ti	tle:, have the
authority to seek funding under this		
furthermore certify that I have the a	uthority to commit the fu	unds necessary to purchase
the vehicles as set forth in Chart B:	Vehicle Cost Detail She	eet. I acknowledge that my
signature commits	to procure vehicles/up-fa	it listed on Chart B within 6
months of the date of grant award.		
I attest that all of the information in	n this application is accur	rate to the best of my
knowledge		-
Applicant (Print)		
SIGNATURE	TITLE	DATE
A 11 (1) 11 m	1 M 1 " "	CE D
Applications must be received by T	he Massachusetts Depart	tment of Energy Resources,

Applications must be received by The Massachusetts Department of Energy Resources, 100 Cambridge Street, 10th Floor, Suite 1020, and Boston, MA. 02114 not later than 4pm May 18th, 2009. No electronic or faxed applications will be accepted. U.S. mail, Express Mail, or hand delivery is accepted.

Address Application to:

David Rand
Massachusetts Division of Energy Resources
100 Cambridge St.,
Boston, MA. 02114
david.rand@state.ma.us

FUNDING LEVEL DETAIL SHEET

Also refer to Appendix A of the PON

LIGHT DUTY	INCREMENTAL COST CAP
VEHICLES/RETROFITS	
Fuel Cell Electric Vehicles	500,000 per vehicle, not to exceed the actual incremental cost
Electric Hybrid Vehicles	\$2,000 per vehicle, not to exceed the actual incremental cost.
Plug-in Hybrid Vehicles	\$2,000 per vehicle, not to exceed the actual cost
Diesel Vehicles with 2009 MY or later compliant emissions (in conjunction with biodiesel use and replacement of gas powered vehicle)	\$2,000 per vehicle, not to exceed the actual incremental cost.
Vehicles using Alternative Fuels as recognized by the Energy Policy Act of 2005 (P.L. 109-58) ¹	\$50,000 per vehicle, not to exceed the actual incremental cost.
MEDIUM AND HEAVY DUTY VEHICLES	
Fuel Cell Electric Vehicles	\$1,000,000 per vehicle, not to exceed the actual incremental cost
Electric Hybrid Vehicles	\$500,000 per vehicle, not to exceed the actual incremental cost
Plug-in Hybrid Vehicles	\$500,000 per vehicle, not to exceed the actual incremental cost
Hydraulic Hybrid Vehicles	Up to \$200,000 per vehicle for gasoline/diesel powered; up to \$500,000 per vehicle for alt. fuel powered
Vehicles using Alternative Fuels as recognized by the Energy Policy Act of 2005 (P.L. 109-58) ²	\$200,000 per vehicle, not to exceed the actual incremental cost
OFF THE ROAD (OTR) AND NONROAD OR ADVANCED TECHNOLOGY VEHICLES	50,000 per vehicle, not to exceed the actual incremental cost

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